

Group	Jan–Sept 2010	Jan–Sept 2009	±%	±% like-for-like*
Sales of cement in million t	102.8	99.1	+3.7	+2.2
Sales of aggregates in million t	118.8	103.2	+15.1	-1.0
Sales of ready-mix concrete in million m3	34.4	30.4	+13.2	0.0
Sales of asphalt in million t	7.8	8.1	-3.7	-3.7
Net sales in million CHF	16,568	15,774	+5.0	-2.3
Operating EBITDA in million CHF	3,577	3,614	-1.0	-6.7
Net income in million CHF	1,223	1,577	-22.4	-24.2
Net income – shareholders of Holcim Ltd – in million CHF	875	1,200	-27.1	-29.3
Cash flow from operating activities in million CHF	2,053	2,192	-6.3	-12.7

\* Factoring out changes in the scope of consolidation and currency translation effects.

Group	July–Sept 2010	July–Sept 2009	±%	±% like-for-like*
Sales of cement in million t	35.0	34.0	+2.9	+1.2
Sales of aggregates in million t	45.6	40.7	+12.0	-1.7
Sales of ready-mix concrete in million m3	12.5	11.1	+12.6	0.0
Sales of asphalt in million t	3.4	3.8	-10.5	-10.5
Net sales in million CHF	5,666	5,692	-0.5	-4.8
Operating EBITDA in million CHF	1,234	1,471	-16.1	-19.2
Net income in million CHF	612	790	-22.5	-23.5
Net income – shareholders of Holcim Ltd – in million CHF	544	673	-19.2	-20.8
Cash flow from operating activities in million CHF	1,147	1,387	-17.3	-21.7

\* Factoring out changes in the scope of consolidation and currency translation effects.